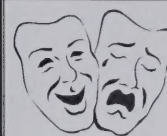


DOUBTLESS BAY CABLE TV SUBSCRIBER NEWSLETTER



Volume 2 ♦ Number 11 / December 1, 1998

Channel Changes-

If you are:

1) A **Sky Only** subscriber, and have not contacted us about your channel package growing from 2 to 5 channels, - please do so today! Full details were in last month's newsletter.

2) If you are a **Basic + Sky** or a **Premium + Sky** subscriber (now called Basic + Spoovies and Premium + Spoovies) and have a cable ready TV set that needs to be retuned for the brand new channels now available, please call us today!

As per last month's newsletter, new channel changes are in effect as of 1 December and the **new list** (slightly modified from November) is enclosed.

CNBC Sports International-

CNBC, the business news channel, will begin carrying an expanded sport schedule on weekends shortly. We carry CNBC on a shared basis with SPN (Sports Pacific Network) on Basic channel 7 and as a full-time network on Premium channel 26. The new **CNBC Sports International** will be 80% PGA Tour Golf including coverage of pan-European, pan-Asian matches in 1999. Other sport coverage on CNBC (weekends) will include tennis, sailing and skiing. We plan to advise you of these sporting event programmes through our channel 16 announcements. **This warning** - we will switch from CNBC to SPN at 1PM every day and stay with SPN for their normal 12 hour day (until 1AM local time). If you are in the *middle* of a CNBC weekend event on Basic channel 7, you will have to switch to Premium channel 26 to continue receiving the event.

Prime TV on Basic Channel 17-

This new service originates in Auckland and we are the **ONLY** cable TV system in the Pacific retransmitting this station's schedule. The effort required in get this service began last July and has involved an incredible amount of time, overseas faxes, telephone calls and no small amount of special equipment. We carry Prime just as you see it in **TV Guide** each week, *live from Auckland via satellite*, and unlike TV4, not delayed on tape. This is on Basic channel 17, shared with pop music channel MCM as Prime typically broadcasts 12 hours each day or less. When Prime is not broadcasting, we switch to MCM Music on Basic channel 17 - and MCM also appears *full-time* (24 hours per day) on Premium channel 32.

AND - more new channels being tested-

"Fashion TV" is a slightly naughty channel from (where else!) Paris we have been and will be testing on Premium channel 41. USA Direct on Premium channel 45 is the place to look for field news "feeds" on their way to networks; plus **Oprah's** USA show "live" from the USA (Tuesday-Saturday 10AM) and more. We are experimenting with a tape delayed version of this for more comfortable viewing times on USA Direct channel 45 (see schedule as posted on channel 16). APTV "feed news" including some USA evening news programmes is now on Premium channel 47 while a second children's channel is testing on channel 48. Lifestyle is a "gentle" channel with old fashioned values new on channel 51. We are also testing new programming on channels 42, 53 and 61; *our dial grows ever fuller* (the '40's are now full, as we move to the 50 & 60s - the largest cable TV universe in the Pacific!).

FAR NORTH CABLE TV Viewing Packages Available

SPOOVIES

5 channels including SKY Sport, Sky 1, Recent Release Movies, TNT Movies (+ cartoons), and World Sport. Installation to a new home typically \$50-\$100, includes "cable TV/aerial switch" to allow viewers to select between aerial delivered TV1, TV2, TV3 - and - 5 Spooovie channels. Cost - \$50 per month if paid monthly, \$42.50 per month if paid annually.

BASIC

14 channels including two + sport channels (Sports Pacific Network, Weekend Sports, CNBC Weekend Sports), TNT Movies (16 hours daily), Discovery nature and adventure, Arena ("Best of British TV"), TV"1" ("Best of American TV"), Australia's ABC (public) network, Country Music TV and MCM Music TV, CNN and CNBC news channels, local area "TV5," interference free NZ TV1, TV2, TV3 plus unique to cable TV4 and Auckland's "Prime TV." Cost - \$33 per month if paid monthly, \$28.08 per month if paid annually with installation to a new home typically \$50 - \$100.

PREMIUM

47 channels and growing every month! Includes all 14 Basic channels plus 3 (soon 5) additional movie channels, 3 (soon 4) additional sport channels, National Geographic, 5 (soon 6) additional news channels, special channels for kids, your "lifestyle," live USA programming, a religious channel and much-much more (of the present 47 channels, 4 are non-English ... **all the remainder are in English!**). In premium, there is something unique for every interest. Cost - \$62 per month (\$50 per month if 65 or over) if paid monthly, \$52.75 (\$40 if 65 or over) per month if paid annually with installation to a new home typically \$50 - \$100.

AND - you can mix and match the channel offerings!

SPOOVIES + BASIC

18 different channels including SKY Sport. Cost - \$62 per month (\$50 per month if 65 or over) if paid monthly, \$52.75 per month (\$40 per month if 65 or over) if paid annually. New installation - typically \$50 - \$100.

SPOOVIES + PREMIUM

52+ channels including SKY Sport. Cost - \$90 per month (\$72 if 65 or over) if paid monthly, \$76.50 per month (\$64.83 if 65 or over) if paid annually. New installation - typically \$50 - \$100.

AND these FINE Motels/Hotels Offer Cable TV Service

Acacia Lodge, Beach Lodge, Doubtless Bay Lodge, Mangonui Hotel, Mangonui Motel, Mill Bay Motel, Ranui Lodge, San Marino Motel, Taipa Bay Beach Resort. These are the local establishments to recommend to friends staying in our area.

Cable Television On Display At Doubtless Bay Pharmacy

... is shown on new for 1999 Philips POWERvision 25" *cable ready* (tunes all cable channels directly) provided by Monty Knight's RETRAVISION in Kaitaia.

Christmas Specials on EWTN - Cable Channel 35

(was Cable Channel 12)

Mon/Dec 21	9.30AM	Christmas Special - Joy of Music Part 1
Tues/Dec 22	9.30AM	Christmas Special - Joy of Music Part 2
Tues/Dec 22	7PM	Star of the King - journey of Three Wisemen
Tues/Dec 22	10PM	In Concert - Music for Christmas
Tues/Dec 22	11PM	Dana's Christmas Special - family Christmas
Wed/Dec 23	7PM	The Candlemaker - animated children's story
Wed/Dec 23	10PM	C-Major Christmas Carols
Thur/Dec 24	7.30PM	The Little Brown Burro
Fri/Dec 25	2PM	How St. Nick Became Santa
Fri/Dec 25	2.30PM	Christmas for Little Children
Fri/Dec 25	8PM	A Time to Remember - story of family love
Fri/Dec 25	9PM	Dana's Christmas Special - family Christmas
Sun/Dec 27	10PM	Christmas Concert

Christmas Specials EXCLUSIVELY on Cable TV Cable Channel 16 (TV4 and local announcement channel)

Thur/Dec 24	12 noon	Rudolph The Red Nosed Reindeer - animated classic
Fri/Dec 25	10AM	Santa Claus is Coming to Town - animated classic
Fri/Dec 25	11AM	Little Drummer Boy - animated classic
Fri/Dec 25	12 noon	Frosty the Snowman - animated classic
Fri/Dec 25	12.30PM	Rudolph The Red Nosed Reindeer - animated classic

A Service Contract?

Subscribers Bernard and Elne Jefferies (Stratford Drive), concerned about a 20 hour signal outage during October created when a traffic accident on SH10 just west of the shopping area destroyed a cable TV pedestal location, are asking whether cable TV should discount their bill for the 20 hours when their service was not working. In discussing this with them, we learned for reasons we cannot explain they did not have our "rooftop aerial - cable TV switch" installed for their two TVs. The purpose of the switch is to allow subscribers to return to their aerial if there is a signal interruption (for whatever reason). We have corrected this problem for the Jefferies and point out that our records show the Jefferies were without TV service for a total of 36.5 hours in a 12 month period - 4 incidents related to damage to our cables by people who dug up our lines (or the traffic accident that destroyed one of our equipment locations). This calculates to 99.96% reliability for us and none of the cable service loss was caused by our equipment failure. But the Jefferies raise the issue of "compensation" and we said we'd ask others about this issue. OK - *you have been asked* - how would you handle this?

3		Sky Sport	NZ's national sport channel from Sky NZ Network		
4		World Sport	Sport coverage of world and regional events, 24 hours, 7 days		
93		Sky "1"	Sport, movies, family entertainment programming from Sky NZ Network		
94		TNT + Cartoons	Classic movies 12n - 8PM, 9PM-5AM; cartoons balance (5AM-12n, 8-9pm)		
95		Recent Movies	The latest TV release movies, 24 hours, 7 days		
5		CMT + TV5	Country Music TV plus Doubtless Bay's own TV5 coverage		
6		TNT + Cartoons	Classic movies 12n - 8PM, 9PM-5AM; cartoons balance (5AM-12n, 8-9pm)		
7		CNBC + SPN	Sports Pacific Network 1PM-1AM; CNBC 1AM - 1PM (weekend sports)		
8		Sport Two	"Weekend Sport" from Friday morning through Monday night		
13		NZ TV One	New Zealand's pioneering national network		
14		NZ TV 2	New Zealand's national entertainment network		
15		NZ TV 3	New Zealand's "3" network		
16		NZ TV 4/ Guide	TV4 (typically 4PM-midnight); cable TV Guide /announcements remainder		
17		NZ Prime + Mcm	NZ Prime-TV typically 12n-midnight; MCM Music TV 12 mid - 12 noon		
18		Australia ABC	Australia's Public Network television		
19		Nostalgia TV"1"	TV hits from the past (primarily USA programmes)		
20		British Arena	Best of British TV		
98		Discovery	Nature, science, adventure, travel		
99		CNNI News	World News - when it happens, tune-here first!		
9		Weather/WRN	Teletext weather with English radio services from the world		
10		Modern Movies	Hit and cult movies from the 50s to the 90s; 7 days, 24 hours		
11		Recent Movies	The latest TV release movies, 24 hours, 7 days		
12		Global Movies	Subtitled foreign films (warning - explicit mature themes)		
21		National Geograp.	Nature and adventure from National Geographic Magazine		
22		BBC World	World News around the clock from the British authority		
23		World Net	World News, features from American public broadcasting		
24		Deutsche Welle	World News, features (English 11 hours daily, German) from Germany		
26		CNBC	World business news coverage; sport on weekends		
27		World Sport	Sport coverage of world and regional events, 24 hours, 7 days		
29		Australia Racing	Live horse, dog racing from Australia		
30		Trackside Racing	Live racing from TAB/Trackside New Zealand		
31		CIC-31	Doubtless Bay Community News (sound is KLOS-FM in Los Angeles)		
32		MCM Music	Latest rock music, concerts from Paris (English & French)		
33		Country Music Tv	Latest country music from Nashville, Tennessee		
35		EWTN Religion	Eternal Word TV Network - Global Catholic television		
36		JET-Japan (Engl.)	All English Japan Entertainment Television		
37		NHK-Japanese	All Japanese NHK Tokyo		
38		TV5 France	All French entertainment, news, movies from Paris		
39		CCTV China	Mandarin and English drama, art, culture from Beijing		
40		temporary RAI	(new English service May 1999) - RAI Italy temporary		
41		Fashion TV (test)	Paris based "fashion" covers (and uncovers) it all - primarily English		
42		non-English tests	Includes Abu Dhabi TV, Saudi TV, French 1 & 2 (English movies May 99)		
43		KIBC	(new movie channel May 1999) - KIBC Philippines temporary		
44		TVRI	Jakarta, Indonesia (some English movies, programming)		
45		USA Direct-Live	Live, breaking news plus Oprah, Rosanne, Jerry Springer and more-direct from USA		
46		USA Direct-Taped	Same-Day tape delayed Oprah, Roseanne (check channel 16 listing)		
47		APTV News	Live, breaking news, USA ABC World News Tonight, special coverage		
48		Kids Channel tests	Test of extra children's channel		
49		Cartoons + TNT	Cartoons 5AM to 9PM, movies 9PM - 5AM daily		
51		Lifestyle	Art, crafts, hobbies, cooking, and more		
53		Programme tests	New programme test channel - no regular programming		
61		Programme tests	New programme test channel - no regular programming		

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IMPORTANT. New channel expansions are now in effect. See latest channel list with this issue of the Newsletter. And check Basic channel 16 for updates during December.

-CABLE TV UPDATE - December 1, 1998-

When and where to pay your cable invoice? We request payment of this invoice by November 20th; payments received after December 24th will NOT be reflected on the January 1st invoice. If this invoice is not paid by **January 10th**, our policy is to disconnect cable TV service until in-arrears is paid; there will be a reconnection fee of \$15 minimum if your service is disconnected for non-payment by January 10. Payments may be at the Pharmacy in Coopers Beach, by mail, or direct-debit (call and ask for automatic payment forms - 406 0651).

**WHEN MAKING PAYMENT at Doubtless Bay Pharmacy or by mail,
please include our record keeping slip appearing below**

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TERMS AND CONDITIONS

Far North Cable TV Ltd.

- 1) Payment of all goods and services strictly 20th of month reflected on invoice; payments are received until the close of the dated month without penalty although payments received after closing of dated month (nominally 24th) may not be reflected in following month's statement.
- 2) **Your invoice is for the current month.** Any carry-over balance places the subscriber at risk of being disconnected from cable TV service if not paid to our satisfaction. Amounts due beyond the 40th day (first of month following original statement plus ten days) results in automatic disconnection from cable TV service lines. Reconnection is made only after account is settled in full and a reconnection fee (\$15 to \$25) will also apply.
- 3) Under the terms of the Privacy Act (1 July 1993) you irrevocably authorise any person or company to provide us with information as we may require in response to our credit enquiries. That you authorise us to furnish to any third party details of this application and any subsequent dealings that you may have with us as a result of this application being actioned by us.
- 4) That you undertake to pay the account in full on or before the due date (20th of invoice month, no later than the 24th of invoice dated month without penalty). In default of such prompt payment, you undertake to pay interest on any outstanding balance at the rate of 2% per month and to indemnify us and pay collection costs plus all costs and expenses on a solicitor/client basis which we may incur recovering from you on any overdue account.
- 5) That all goods and equipment remain the property of this company at the option of this company until payment is made in full or satisfactory payment arrangements are agreed upon. The debtor gives the company the right to enter any property to uplift the said goods in the event that payment of said goods has not been made.

DIRECT BANK DEBIT - Instructions for your bank

Effective with December cable payments, unless you are an annual-pay subscriber, please see the following table. These are the rates for each level of service. Find your service level (such as **BASIC**) and read along the row to right. If you do not have guides, the Direct Debit rate is \$32 per month. If you have **2 STU/converter units**, the rate is \$36.50 per month. If you elect the guides, the rate is \$36 per month (\$40.50 with **2 STU units**).

Advise your bank to direct debit your account to our account on a date each month you choose (1st to 20th) as follows:

- 1) To - **ASB Bank Kaitaia**
 - 2) Account name - **Far North Cable TV Ltd. Deposit Account**
 - 3) Our account number - **123096 0246163 01**
 - 4) Payment should be in SAME name as we carry you on our subscriber records
- Questions? Call 406-0651

Level Programme Service	Direct Debit - NO Guides	Direct Debit - WITH Guides
SPOOVIES	\$49 / \$53.50 2 STU/\$58 3 STU	\$54 /\$58.50 2 STU/ \$63 for 3 STU
BASIC	\$32 /\$36.50 2 STU/\$41 3 STU	\$37 /\$41.50 2 STU/\$46 3 STU
PREMIUM	\$61 /\$65.50 2 STU/\$70 3 STU	\$66 /\$70.50 2 STU/\$75 3 STU
SPOOVIES + BASIC	\$61 /\$65.50 2 STU/\$70 3 STU	\$66 /\$70.50 2 STU/\$75 3 STU
SPOOVIES + PREMIUM	\$89 /\$93.50 2 STU/\$98 3 STU	\$94 /\$98.50 2 STU/ \$103 3 STU
Senior PREMIUM	\$49 /\$53.50 2 STU/\$58 3 STU	\$54 /\$58.50 2 STU/\$63 3 STU
Senior BASIC + SPOOVIES	\$49 /\$53.50 2 STU/\$58 3 STU	\$54 /\$58.50 2 STU/ \$63 3 STU
Senior PREMIUM + SPOOVIES	\$71 /\$75.50 2 STU/\$80 3 STU	\$76 /\$80.50 2 STU/ \$85 3 STU

